

FOR IMMEDIATE RELEASE

Three ISG Employees Attend Prestigious Chubb Insurance School

CAMBRIDGE, MD – January 23, 2007 – Randall L. Pryor, Vice President of Client Services of ISG International, Inc. today announced that Becky Akers, Hollie Ellerbusch, and Debra Zallar successfully completed the prestigious Chubb Account Manager School, Phase I.

This two-phase seminar provides Account Managers with expanded insurance expertise, customer service skills and in-depth knowledge of agency operations. Included in the curriculum is customer service as an art-form, agency operations, desk management and prioritization, effective use of automation, how to expedite the application process, marketing and carrier negotiation skills, insurance contract analysis, teamwork between the Account Manager and the Producer, Errors and Omissions, and ethics.

This program was developed by agents who identified the above skills as vital to becoming an effective Account Manager, and by experts who have been in the role and know what it takes to succeed.

This prestigious school is administered by The Chubb Group of Insurance Companies and taught by renowned industry experts Mary Eisenhart and Cheryl Koch. Phase II will take place in March 2007.

About ISG International, Inc.

One of Maryland's largest insurance agencies, ISG International provides commercial and personal Property & Casualty insurance, Employee Benefits, and Human Resource Consulting to successful businesses and individuals, both on the Peninsula, and nationwide. The agency was recently honored with the esteemed *Best Practices* status by Independent Insurance Agents and Brokers of America (IIABA) and *National Underwriter Magazine* has recognized ISG as one of the top five agencies in the United States.

For more information about ISG International visit www.isgintl.com.

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