

New National Sales Executive Joins RPS ISG International Area President Introduces Jennifer Coles

CAMBRIDGE, MD – December 3, 2010—Steve Robinson, Area President of local insurance agency, RPS ISG International, recently welcomed Jennifer Coles to the RPS team as a National Sales Executive. Coles will be responsible for increasing sales revenue and building relationships for their CCBsure national technology program.

Mrs. Coles was previously with DLT Software Solutions in Herndon, VA as an inside sales representative selling CAD software to federal, state and local governments and managed national accounts in the Pacific Northwest. Prior to employment at DLT Solutions, Coles attended Western Carolina University in Cullowhee, NC where she received her degree in Sport Management. She recently married and moved to Cambridge, MD. Jennifer enjoys skiing, fishing and traveling with her husband, Chad.

“I look forward to adding my national sales experience to the insurance field,” says Jennifer. “I’ve spent several years in the technology and software fields and understand this industry well. I look forward to speaking with agents and clients across the U.S. about RPS ISG International and our solutions for this niche.”

Steve Robinson stated *“We are excited to welcome Jennifer to our ISG International team. We feel strongly that her technology background and inside sales experience will enhance our level of performance.”*

RPS ISG International provides commercial and personal Property & Casualty Insurance, Employee Benefits and Human Resources Consulting to businesses throughout Maryland and the Eastern Shore. ISG has been honored as the “Business of the Year” by the Maryland State Chamber of Commerce and recognized by National Underwriter Magazine as one of the “Top Five Sales Agencies in the U.S.” For more information about RPS ISG International and their CCBsure Insurance Program, call 800.336.5659 or visit their website at www.isgintl.com.

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PHOTO ATTACHMENT AS .jpg FILE; Pictured: Jennifer Coles