

Summer Internship Program



Have you ever considered the insurance industry as a possible career path?

Our Summer Intern Program dispels some of the existing misconceptions surrounding careers in the insurance industry and attracts new talent to the field every year. We will teach you basic insurance concepts, show you what a broker does and where we fit in the world of insurance. It's an experience that will provide you with a chance to assess a career in insurance, while we evaluate your potential as a future broker.

At RPS, we handle the hardest, unusual and most interesting types of client risks—Fireworks Display Contractors, Sports Stadiums, Hurricane and Disaster Prone Large Properties, Emerging Technology Products, Earthquakes, or even the Homes of Celebrities.

"The RPS intern program was the best experience I could have ever asked for. People took the time and effort to guide you through the learning process of the insurance industry. I had friends in other intern programs and their internship experience didn't even come close to mine. This was the best opportunity I could have ever asked for."

Elliot K., RPS Intern

RPS is the largest Managing General Agent/Underwriting Manager* and a leading Specialty Insurance Wholesaler. We partner with the highest-quality providers in the industry to offer customized solutions that meet our clients' business needs. Our coast-to-coast network of offices utilizes its local knowledge, regional expertise and national relationships to deliver winning proposals time and again to each agent and broker we serve. Give us a try today!

*Business Insurance Ranking 2008-2012



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Program Overview

RPS offers paid internship opportunities for upcoming college juniors and seniors. The optimal experience spans two summers, beginning before your junior year and concluding the summer before your senior year.

Each summer consists of a nine-week program that includes a week of classroom instruction in our home office in Itasca, Illinois*. During this orientation week, you will be introduced to many facets of both the insurance industry and our company. You will also have a chance to meet division heads, operational leaders and successful brokers who serve as instructors—many of whom are former interns. The seminar week is an opportunity for interns from all participating branches to meet. Most interns consider this to be a highlight of the program.

Following this week of training, you will return to your sponsoring branch where you will follow rotational assignments introducing you to various departments.

A real plus to this portion of the program is experiencing our student-friendly culture. You will shadow successful brokers as they work and participate in different phases of the sales cycle. Spending two summers of your life with a company is a substantial investment. Many features of our intern program have helped establish its solid reputation among students.

The program embraces the concept of learning by doing. As an intern, you will be working closely with brokers on a daily basis in their work environment. Former interns are quick to point out that the professionals at RPS are very approachable as they guide interns through many workplace scenarios.

*Airfare, hotel and expenses during orientation are paid by RPS. Students are responsible for local living arrangements and costs.

AS AN INTERN, HERE IS AN EXAMPLE OF WHAT YOU MAY BE EXPOSED TO:

- Accounting
- Administration
- Claims
- Information Gathering
- Information Technology
- Marketing
- Underwriting Sales (Brokerage & Underwriting)
- Underwriting Services

"In hindsight, the RPS internship was one of the BEST career moves I have ever made! I had an amazing two summers at RPS. I made tons of friends while at intern orientation in Itasca, met many people of all backgrounds and learned more about the insurance industry than I ever imagined. The RPS internship allowed me to view the insurance world from two angles, that of an underwriter and a broker. The knowledge that I have learned is universal and I will be able to use it for the rest of my career."

Mike M., RPS Intern

HOW DO I QUALIFY?

Successful candidates must have a balanced profile of success in both academic and extracurricular activities from high school through college. We are looking for above-average grades and a resume that reflects involvement in a variety of activities like sports, speech team, student government, community service, employment or clubs. A leadership role in these areas is a real plus.

SIGNIFICANT STRENGTHS YOU SHOULD POSSESS ARE EXCELLENT PEOPLE SKILLS AND A COMPETITIVE NATURE.

The program is open to college students from all areas of academic study. We are looking for someone who is not yet committed to a career path or graduate school and would like to explore an opportunity in insurance. It is ideal to begin the program before your junior year and participate for two years, but we will consider those entering their senior year who can participate for only one summer. We do not recruit freshmen or post-graduate students.

WHEN DOES IT START?

Selection is underway **now**, with a deadline of March 1 each year. Selected interns make contact with the branch coordinator prior to the start date. For information on when this year's program is scheduled or other Internship opportunities throughout the organization, please visit www.ajg.com/interns.

HOW DO I APPLY?

Submit your resume with cover letter today to:

RPSins.com/about/internship-program



Risk Placement Services, Inc.
Two Pierce Place | Itasca, IL 60143
RPSins.com